

Business Development in Indian Country

A Strategic Approach to Sustainability

RESOURCES

Entrepreneur
development, business training, asset building,
financial education, mentoring,
technical and marketing assistance.

FINANCE

Commercial loans, loan guarantee programs, CDFIs, revolving loan funds, microenterprise funds, equity funds, gap financing, IDAs.

INFRASTRUCTURE

Legal: e.g., commercial, business, employment, and zoning laws and regulations. Physical: e.g., zoned business districts and sound road systems, utilities, and telecommunications. Human Capital: e.g., workforce training and development.

GOVERNANCE

Separation of tribal government and business, separation of governance powers, i.e., independent tribal courts, private sector-supportive tribal policies, long-term strategic planning.